

iCredit Poland www.icredit.pl

## **OUR VALUES**

WE INNOVATE THE FUTURE RESPONSIBLY



#### **HUMANITY**

We work openly in an environment of closeness, recognition and trust.



#### **INNOVATION**

We are guided by the energy of youth and child-like curiosity, which make us free, innovative, experimenting, challenging ourselves and the status quo.



#### **RESPONSIBILITY**

We are guided by our responsibility to people – colleagues, partners, clients, and the environment in which we live and surrounds us.





## **Morality and ethics -**

we always approach our clients and employees with moral and ethical standards. At work, we are guided by mutual respect and understanding.



### **Responsibility** -

We always take thoughtful and informed actions, taking into account the needs and capabilities of our partners and clients. We are fully responsible for our actions and their effects.

## We believe in



#### **Transparency** -

We make every effort to ensure that the terms of our contract, repayment tables or cooperation with employees are clear, legible, without concealing important facts.



#### Loyalty -

The goal of our activities is to build long-term relationships with our clients and employees to strengthen trust.



## Company Profile



Established in 2014, 28th of January

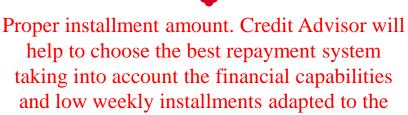
Providing personal loans from 700-11500 PLN

Repaid weekly/monthly

Approval within 24 hours



Each customer approached individually.



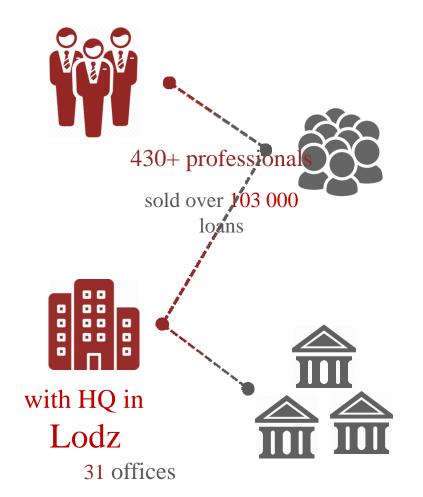
budget



Personalized Customer Advisor service



## Coverage & Network







## Membership in ZPF

- From March 22nd 2019 we are a member of The Association of Financial Companies in Poland. More information: www.zpf.pl
- This organization brings together over 100 recognized companies representing the financial market in Poland banks, loan companies, debt collection companies, financial advisors and intermediaries. ZPF is a member of the prestigious European self-government organization EUROFINAS, associating seventeen national organizations representing over 1,200 financial institutions.
- Granting iCredit membership in ZPF is a huge distinction for iCredit Sp. z o.o., but also serious responsibility. As a member of ZPF, iCredit Sp. z o.o. is obliged to comply with standards of conduct common to all members. These are The Principles of Good Practice
- As a member of The Association of Financial Companies in Poland, in our activities we have committed ourselves to apply the Good Practice Principles, so each of our clients can submit their complaint to the ZPF Ethics Committee.

ZPF

Związek Przedsiębiorstw Finansowych w Polsce



## **Products**

## iCredit Credit Weekly up to PLN 11 500 in stock for any purpose!

The flagship product of the "iCredit Weekly" company, which has been trusted by customers for years. Take advantage of our offer today, which will allow you to solve temporary financial problems.

The iCredit loan is:

Easy, Flexible, Fast, Convenient, Available

## iCredit iCredit Senior up to 8000 PLN for any purpose!

The "iCredit Senior" loan was developed with the financial needs and capabilities of pensioners in mind. We were able to create an offer that is: Easy, Flexible, Fast, Convenient, Available

- ✓ Fast and convenient
- **✓** On clear terms
- ✓ With the possibility of determining the amount of installments
- ✓ Given by a company you trust.



# Customer Profile Product Characteristics Business Model



69.85%

30.15%

- Single/Married
- ➤ Low/ medium income individuals;
- ➤ Average age of 48 years;
- Completed secondary education;
- ➤ €334 Average loan size.
- ➤ 10 months Average loan period

- ➤ Home Collected Credits model, where disbursement and contract signing take place at the client's home;
- ➤ Responsible Lending;
- ➤ Weekly and monthly repayment ensuring customer comfort & predictability of repayment;



## Yearly Sales

	<b>Count of credits</b>	Principal
2014	1 113	297 250
2015	4 100	792 863
2016	12 168	3 080 474
2017	14 091	3 760 295
2018	16 975	4 708 432
2019	16 978	4 272 909
2020	18 141	7 616 658
2021	20 303	10 184 793
Total	103 869	34 713 674

## **Statistics**

38 000+	€9m +
loyal	Gross
customers	Portfolio
Over €34m Principal in Total	€334 Average loan size



# THANK YOU!

www.icredit.pl