

## **Corporate Presentation**

office@vivacredit.bg www.vivacredit.bg

## **Company overview**



Founded in 2012

Currently, Viva Credit provides loans to over 11 000 active borrowers

Licensed under the Bulgarian
National Bank as a leading nonbank financial institution in
Bulgaria.

Providing personal, payday, mortgage & auto loans across 150 locations in Bulgaria

#### What drives us





Providing quick, high quality, easy access to credit solutions for everyone at reasonable prices, while striving to do business responsibly.

## Vision

Creating a leadership position in consumer lending as a technology company with a human face.

Be as close to our customers as possible and offer more and better products and services.

### **Values**

- Honesty: no hidden fees & commissions;
- ✓ Responsibility: we stand behind our actions;
- ✓ People focus: we are constantly investing in our employees;
- ✓ Partner focus: we believe that united we can do more;
- ✓ Customer Proximity: we offer practical solutions according to our specific needs.

## Our products



PRODUCT	AMOUNT (in BGN)	PERIOD	UNIQUE SELLING PROPOSITION
EXPRESS	100 to 300	14/30 Days	Fast approval; Payout Period consistent with the periodicity of earnings;
PLAN	300 to 500	3–18 months	Fast approval; individual offers; flexible conditions; Option for bi-weekly and monthly repayments;
OPTIMA	5 000 to 90 000	6–60 months	No requirement to prove income; Collateral loan; Decision in 1 day
INCREDO	1 250 to 5 000	12–36 months	Closest to a bank product offered by a Non- Bank Financial Institution;

The company's products are fully tailored to the needs of all those who appreciate their time, have an urgent need for money and have no opportunity to wait until the next salary.

#### **Customer benefits**





- ✓ Fast approval /within minutes/;
- ✓ Loan amounts ranging from 100 BGN to 90 000 BGN;
- ✓ Straightforward and fast services in all offices across Bulgaria;
- ✓ Attractive regular promotions & campaigns
- ✓ Diverse product range to meet everyone's needs.

## Our results so far ...





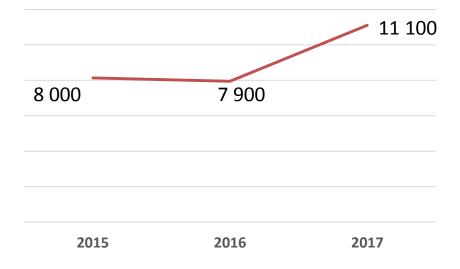
Portfolio



✓ 35% increase from Dec. '16



#### **Active Customers**



✓ 40% increase from Dec '16



# Thank you!

Please feel free to contact us for additional information regarding investments in our loan portfolio.

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