



Press release following the closing of Ibancar's Series A round of funding

Ibancar, the consumer credit platform incorporated in the UK and Spain, has completed its first external equity funding round of a total amount of EUR 1.65m.

Ibancar is a fintech platform focused on Car Title loans, providing an inclusive, fast and affordable loan to borrowers based on the value of their car. Powered by a proprietary 100% remote digital platform, Ibancar provides an affordable solution for borrowers by allowing them to quickly obtain straightforward installment loans by unlocking the equity in their car. The use of a vehicle as collateral virtually eliminates the risk of credit losses and consequently allows the platform to offer cheaper loans to the borrower. These consumer loans, otherwise known as "logbook" loans, are meant to fight the increasingly *exclusive* nature of algorithm driven online lending and offer a simpler, cheaper and ethical alternative to pay-day loans which is an important component of Ibancars Spanish home market.

The funding round was led by global venture capital investor **Knuru Capital**, with participation of a syndicate of senior finance executives. The financing will allow the Company to enter scale-up mode by strengthening its capital base to support lending growth, as well as investment in product development, marketing and the hiring of key staff.

Alex Melis, founder and CEO of Ibancar, commenting on the funding round, said "At Ibancar our belief is that the only way to be inclusive and serve the entire credit spectrum of borrowers is to reduce credit losses. That can only be achieved, at scale, by changing borrower behavior and that, in turn, is mainly achievable with the use of collateral. We are extremely proud and happy to have found investors that share our vision and ambitions. We already have a fantastic working relationship with the team at Knuru Capital and look forward to building the business together."

Alain Dib, CEO of Knuru, said, "We are looking forward to being part of the Ibancar journey as their first institutional investor and to partner with an experienced entrepreneur with big plans to redefine access to the lending industry. Ibancar is our first investment in Europe, where we have developed a thorough understanding of the market and we continue to engage in potential investment opportunities across our priority sectors."

Key Data following the equity raise:

<ul style="list-style-type: none">• Issued €3m in loans since 2018• 0% credit losses over 1,000 issued loans• 52% loan book growth Jan. to Oct. 2020• 57% revenue growth year to date• Only 70 NPLs in 2020 of which 64 resolved	<ul style="list-style-type: none">• €1.4m current loan book• €0,9m debt secured against loans• Loan book LTV below 40%• Cash at hand in excess of €1.0m• FY 2020 revenue forecast €850,000
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